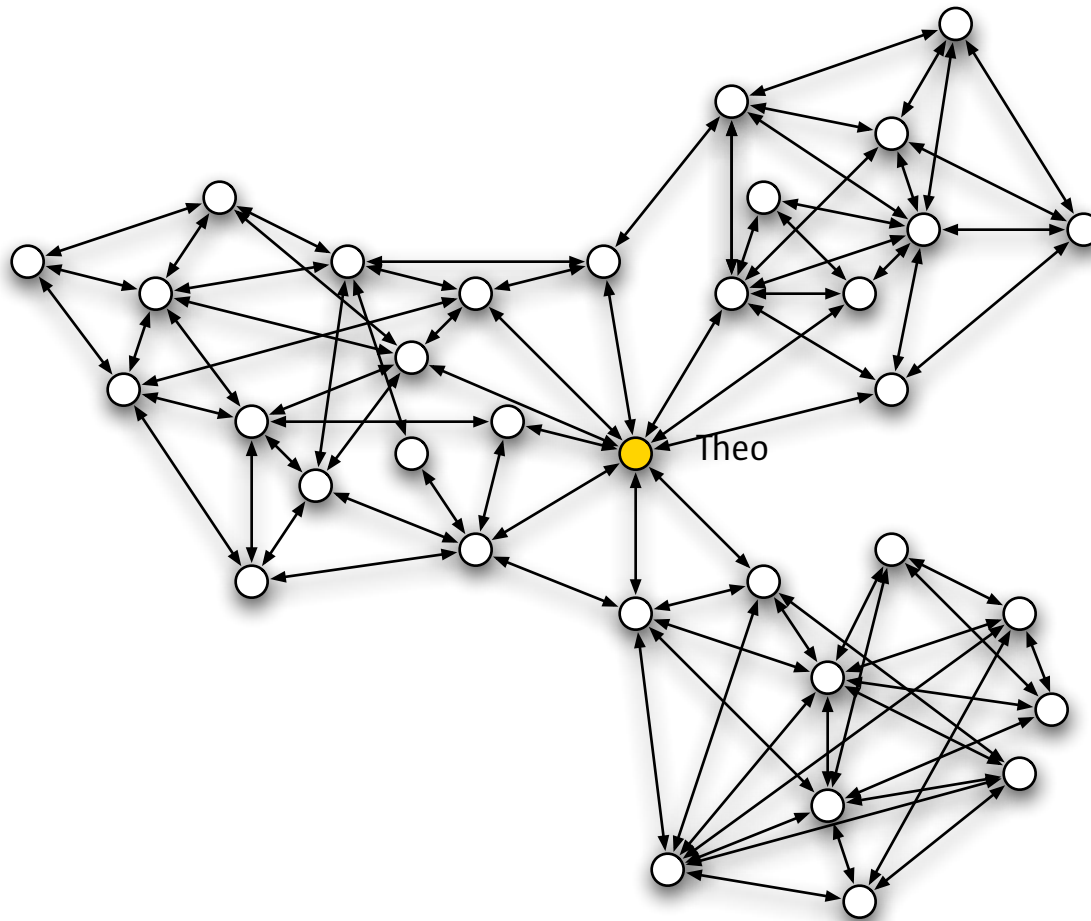


Identifying Information Brokers



Theo holds the various parts of his large informal network together. He may not have as many direct connections with colleagues as the central connectors in the network do, but he has a wealth of indirect associations.

If Theo were removed, this large informal network would splinter into three smaller, disjointed subnetworks. Theo is the **information broker**.